



COMPANY PROFILE

www.slc.co.bw



COMPANY OVERVIEW

Softlanding Concierge is a premium corporate hospitality and travel solutions company dedicated to ensuring dignified, efficient, and seamless experiences for business executives, embassy dignitaries, and organizational guests.

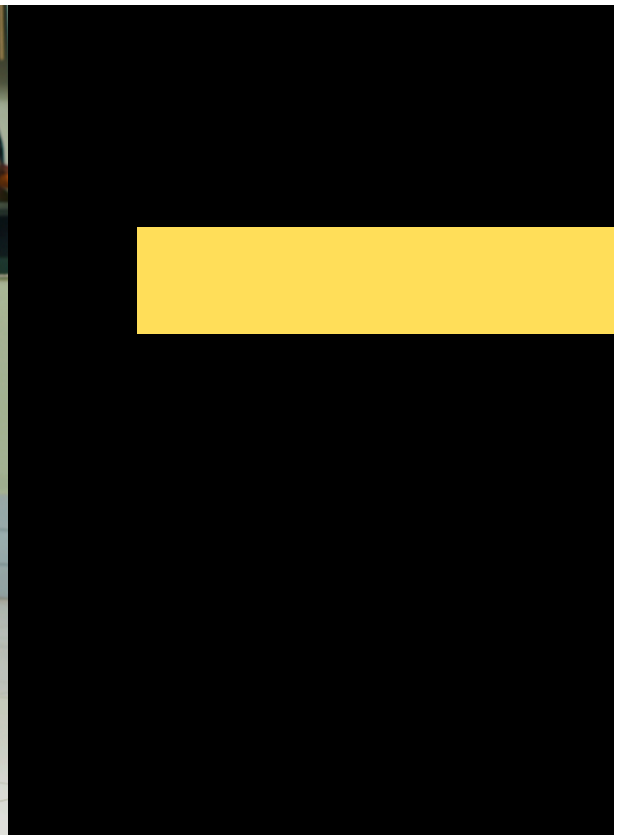
We exist because in today's fast-paced business environment, time, image, and efficiency are non-negotiable. Whether welcoming international investors, hosting government delegations, or managing frequent business travel, Soft Landing Concierge guarantees professionalism, comfort, and efficiency at every touchpoint.

Mission

To deliver world-class concierge and hospitality services that enable organizations to focus on business while we handle the experience of their employees, partners, and dignitaries.

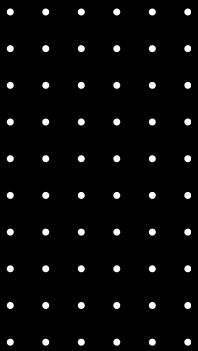
Vision

To be Africa's leading corporate concierge brand, known for excellence, discretion, and seamless travel solutions that redefine professional hospitality.



COMPANY OBJECTIVES

- 1.To provide organizations with reliable, predictable, and premium services that enhance corporate reputation
2. To become a trusted partner for embassies, corporates, and government agencies in facilitating dignified experiences for their guests.
3. To set a new standard for professional hospitality and concierge solutions in Botswana and across Southern Africa.

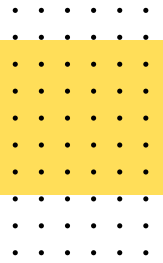




WHY COMPANIES NEED US

- ☒ **Time is Money** – Executives and visiting dignitaries cannot afford delays at airports or in transit. Our seamless service ensures punctuality and efficiency. And companies get to spend more time on their core business, while we take care of logistical needs.
- ☒ **Corporate Image** – Hosting international guests or sending employees abroad requires professional representation.
- ☒ **Employee Welfare** – Companies that invest in staff experiences boost morale, productivity, and loyalty.
- ☒ **Security & Protocol** – Embassies and corporates need discreet, professional handling of sensitive guests. Our concierge staff are trained to maintain protocol and confidentiality.

OUR CONCIERGE SERVICES



VIP MEET & GREET

Softlanding Concierge offers a seamless and distinguished airport reception for staff, dignitaries, and partners. Our team ensures guests are warmly welcomed, assisted with luggage, guided through check-in and airport formalities, and provided with discreet, priority support where available. With comfort, efficiency, and professionalism at the core, we transform every arrival into a premium, stress-free experience.



LOUNGE ACCESS

Softlanding Concierge provides exclusive access to executive lounges, offering a quiet, secure, and comfortable environment for relaxation or productivity. Guests can enjoy premium amenities, refreshments, and a stress-free atmosphere away from the busy airport, making every journey more convenient and refined.



PROTOCOL AND EMBASSY ASSISTANCE

Softlanding Concierge ensures seamless support for dignitaries and high-profile guests by managing all diplomatic and embassy procedures with precision. From document verification to liaising with relevant authorities, we guarantee a smooth, compliant, and professional experience that respects protocol and saves time.

AIRPORT TRANSFERS AND CHAUFFEUR SERVICES

Softlanding offers reliable airport transfers and professional chauffeur services designed to make every journey smooth and stress-free. From the moment you land, our team ensures timely pick-ups and comfortable cars. Whether it's for business or leisure, we provide well-maintained vehicles, courteous drivers, and personalized service to get you to your destination safely and in style.



CONCIERGE SUBSCRIPTIONS

STANDARD PACKAGE – P280.00

MONTHLY RATE PER PERSON

01. EXCLUSIVE LOUNGE ACCESS

Enjoy up to 3 visits each month, each for a relaxing 1-hour retreat, complete with a light meal and your choice of house wine, house beer, coffee, or tea.

02. SEAMLESS TRAVEL ASSISTANCE

Benefit from 2 personalized Meet & Greet services, including express immigration and customs facilitation, ensuring a smooth arrival.

3. EXCLUSIVE DISCOUNTS ON ONE SELECTED HOTEL

Soft Landing Concierge offers clients access to premium accommodation at a discounted rate through our partnership with a selected hotel. Whether for short stays or extended visits, we ensure comfort, convenience, and value without compromising on quality, making every stay both affordable and exceptional.

04. PRIVATE AIRPORT TRANSFERS

One complimentary ride in a comfortable standard car, connecting you with ease between the airport and your destination.

GOLD PACKAGE – P520.00

MONTHLY RATE PER PERSON

01. ELEVATED LOUNGE ACCESS

Access our exclusive lounge 5 times per month, each for a serene 1-hour escape with a light meal, premium coffee or tea, and an elegant selection of house beverages.

02. VIP MEET AND GREET

Enjoy 5 seamless arrivals or departures with express immigration and customs facilitation, designed to save you valuable time.

03. PREMIUM BEVERAGE SELECTION

Indulge in a curated range of fine wines, rich whiskies, and smooth brandies, reserved exclusively for Gold members, with one glass per visit.

04. PRIVATE AIRPORT TRANSFERS

Travel in style with 3 private airport transfers, with our clean comfortable luxurious car.

05. EXCLUSIVE DISCOUNTS ON SELECTED HOTELS

Soft Landing Concierge offers clients access to premium accommodation at discounted rates through our partnerships with selected hotels. Whether for short stays or extended visits, we ensure comfort, convenience, and value without compromising on quality, making every stay both affordable and exceptional.

06. PRIORITY CHECK-IN WITH AIR BOTSWANA

Skip the wait with pre-check-in assistance and priority queuing, giving you a true first-class experience on every journey.

CORPORATE CONCIERGE PACKAGES

STANDARD PACKAGE

MONTHLY RATE FOR UP TO 15 DELEGATES

- **EXCLUSIVE LOUNGE ACCESS**

3 monthly visits for delegates to unwind in a private lounge with light meals, house beverages, and Wi-Fi access for quick business catch-ups.
coffee, or tea.

- **EXCLUSIVE DISCOUNTS ON ONE SELECTED HOTEL**

Corporate discounts on accommodation at partner hotels, perfect for group bookings and extended conference stays.

- **CONFERENCE DELEGATE FACILITATION**

Delegate welcome desk & registration support. Assistance with group check-ins at hotels. Coordination of ground transport between airport, hotel, and conference venue.

- **SEAMLESS TRAVEL ASSISTANCE**

5 seamless group arrivals/departures with fast-track immigration/customs clearance, plus dedicated concierge to handle luggage and delegate coordination.

- **PRIVATE AIRPORT TRANSFERS**

two complimentary group transfer in a standard vehicle, connecting delegates from airport to hotel or conference venue.

- **CORPORATE SUPPORT SERVICES**

Printing and document handling assistance. On-demand secretarial/administrative support. Reserved meeting corner in lounge for small group discussions.

GOLD PACKAGE

MONTHLY RATE FOR UP TO 15 PEOPLE

- **ELEVATED LOUNGE ACCESS**

Access our exclusive lounge 5 times per month, each for a serene 1-hour escape with a light meal, premium coffee or tea, and an elegant selection of house beverages.

- **PREMIUM BEVERAGE SELECTION**

Indulge in a curated range of fine wines, rich whiskies, and smooth brandies, reserved exclusively for Gold members, with one glass per visit.

- **EXCLUSIVE DISCOUNTS ON SELECTED HOTELS**

Negotiated corporate rates and priority booking at premium partner hotels, with options for conference room hire at discounted rate.

- **CONFERENCE DELEGATE FACILITATION**

VIP delegate reception & coordination at events. Dedicated concierge team for scheduling, reminders, and transfers. Priority seating arrangements for VIPs at conferences

- **VIP MEET AND GREET**

Enjoy 5 seamless arrivals or departures with express immigration and customs facilitation, designed to save you valuable time.

- **PRIVATE AIRPORT TRANSFERS**

3 monthly transfers with luxury vehicles for VIP delegates, ensuring comfort and prestige.

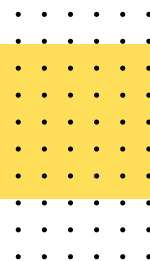
- **PRIORITY CHECK-IN WITH AIR BOTSWANA**

Skip the wait with pre-check-in assistance and priority queuing, giving you a true first-class experience on every journey.

- **PREMIUM CORPORATE SERVICES**

Dedicated event liaison for the corporate group. Assistance with setting up side meetings/networking sessions. Branded corporate welcome packs for delegates

OUR SERVICES



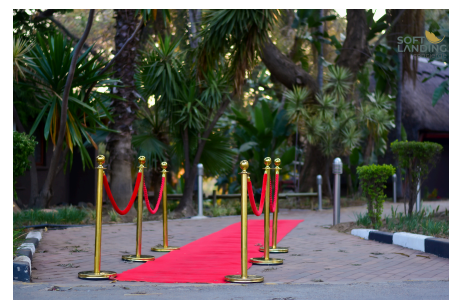
TRAVEL AND TOURS

Softlanding Concierge takes the stress out of travel by handling every detail from start to finish. We book flights, secure premium accommodation, arrange comfortable transport, and curate tailored activities to suit each guest's needs. Whether for business or leisure, we ensure a smooth, enjoyable, and well-coordinated travel experience.

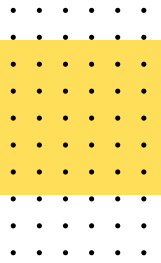


CURATING CORPORATE EVENTS

Softlanding Concierge designs and manages bespoke corporate events with precision and style. From Christmas parties and awards ceremonies to executive retreats and large-scale conferences, we handle every detail from venue selection and catering to entertainment and logistics ensuring a memorable, flawless experience that reflects your brand's excellence.

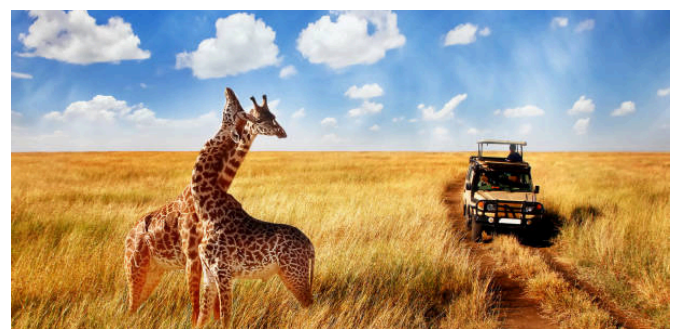


OUR SERVICES



SAFARI PACKAGES

Our Safari Experience Package offers a breathtaking journey into the wild, combining adventure, comfort, and discovery. Guests enjoy guided game drives, close encounters with Africa's iconic wildlife, and scenic views of untouched landscapes. The package includes transfers, accommodation, meals, and professional guides to ensure a safe and unforgettable safari adventure.



SOFTLANDING TEAM

Meet the Visionaries Behind Every Seamless Experience. Our Dedicated Management Team at Softlanding Concierge.

With years of expertise in hospitality, travel, and corporate services, they ensure every detail is executed flawlessly, delivering exceptional experiences for our clients. Passionate, professional, and committed to excellence, our team is the driving force that turns every journey into a truly memorable one.



Thando Silongo
Managing
Director



Tshegofatso Gaseitsiwe
Operations
Manager



Nonofa Dibotelo
Marketing



Lebogang Mmolai
VIP Lounge Host



Patrick Mokhwela
Support Stuff



Thuo Keadireng
Support Stuff



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